

AST Advanced Storage & Transportation, Inc.

Buyer's guide for Commercial Moving Services

Guarantees?	<u>AST</u>
Do you Guarantee us Best Price and Value?	Yes
Do you Guarantee us 100% Customer Satisfaction?	Yes
Are you a member of the Better Business Bureau?	Yes
How qualified are you?	
Are you a Certified Moving Consultant (CMC)?	Yes
How many years have you been in the moving industry?	36
Are you the First and Only licensed moving broker in Mass?	Yes
Are the moving companies you use fully licensed and insured?	Yes
<i>Do your moving companies use temporary or contracted movers?</i>	No
Training?	
Do you provide full move-coordinator training at no cost?	Yes
Do you also train all staff in packing and preparation?	Yes
Do you help us set up our labeling and furniture layouts?	Yes
Do you do as many follow up site visits as needed?	Yes
Moving Services?	
Can you do both Non-Union or Union moves?	Yes
Are your installers certified in all brands of furniture?	Yes
Can you assist in the move of computers & copiers?	Yes
Can you do non-union moves on weekends without overtime cost?	Yes
Equipment?	
Will you provide Renta Crate brand crates and dollies?	Yes
Will you provide removable moving labels?	Yes
Can you provide Purge Bins or Shred Bins before the move?	Yes
Can you provide Computer Carts and Library Carts?	Yes
How easy are you to deal with?	
Can I have your direct line for after hours and cell number?	Yes
Can I call on you directly at any time for questions?	Yes
If I have to change dates, do you have the capacity to handle it?	Yes
Will you insure a no-surprise move for me and my company?	Yes
Extra services?	
Do you provide state of the art Record Storage?	Yes
Can you provide storage for furniture – long and short term?	Yes
Can you coordinate liquidation, donation or sale of surplus items?	Yes
Can you broom clean our old facility?	Yes
Can you provide new, used or refurbished furniture?	Yes
Can you provide assistance with cabling and telephone moves?	Yes

CMC – Certified Moving Consultant Program from American Moving & Storage Association. Peter Griffin is one of the few Senior Certified Moving Consultants!